



Budget and Administrative Services Department Fiscal Services Division, Grants Section

Attention: Jim Darden
18500 Murdock Circle, Port Charlotte, FL 33948
Phone: 941.764.5532 FAX: 941.743.1286
www.CharlotteCountyFL.com

"To exceed expectations in the delivery of public services"

Charlotte County Marine Advisory Committee

Application for Grant Funding for the FY2016/2017 Budget year from 10/1/2016 to 9/30/2017

Please complete the following information and submit to the Charlotte County Fiscal Services Division Office by January 15, 2016. All funding requests will be compiled and presented to the Marine Advisory Committee (MAC) at their monthly meeting on February 11, 2016 (9:30 am, BCC Room 119). All departments/agencies requesting funds should have a representative present at the March 12, 2016 meeting to present their request and answer questions from the Committee. Additional blank copies of this Application can be found at <http://www.charlottecountyfl.com/BoardsCommittees/MAC/> then clicking on "Boater Improvement Fund".

Name of Organization: Learn to Sail, Inc
Principal Officer, President, Chairman etc.: David Blair, President
Address: 750 West Retta Esplanade, Punta Gorda, FL 33950
Telephone number: 941-999-1102 Email: info@learntosailswf.com

Amount of Funding Requested: \$16,946 Total Cost of Project: \$33,892

Purpose of Funding Requested: See Exhibit 1

Project Location: Bayfront Center YMCA - 750 West Retta Esplanade, Punta Gorda, FL

Estimated Completion Date: _____

Does your organization/department receive any other funding sources? Yes If yes, please list: We charge sailing registration fees and receive donations from Punta Gorda Sailing Club. We receive donated boats which we either use in the program or resell with the benefits going to the program

If permits are required, list each, its type, and status. Attach all permits that have been issued or applied for to this application, along with the estimated length of time to complete the project by phase (if applicable), and a vicinity map. Do not apply for funding if permitting time will cause the project to exceed the achievable 1-year completion date.

No permits are required.

Benefit to the County: See Exhibit I

What operating costs, if any, are associated with the project? We do not include operational charges in our request. Cost of operations is covered by registration fees and volunteer hours. This request is designed to allow us to expand our program. See Exhibit III for further information on the history of the program and plans for future expansion.

Other Justification: _____

Please, attach any additional supporting information or documentation you feel is pertinent to your request.

Signature of authorized individual responsible for this application, and should funding be granted, the person responsible for assurances that funds are spent as proposed.

David Blair - PRESIDENT

14 JAN 2016

Please complete your project's budget:

BUDGET ESTIMATE DETAIL	Grant Funds	Matching Funds¹	Total
Construction Expenses (specify)	n/a	n/a	
Contractual Services (specify)	n/a	n/a	
Materials (specify)			
Throw lines (2)	\$150		\$150
Misc. Boat Parts (nuts, bolts, adhesives, etc.) <i>Match: Volunteer labor, use of volunteer tools, sundry materials</i>	350	1875 1350	1,550 1,875
Equipment (specify)			
American 14.6 sailboats (2)	11,882		11,882
9.9 HP Outboard Motor	2,239		2,239
Inflatable PFDs (4)	560		560
Outboard dolly	90		90
Sailboat dolly	675		675
Salaries (specify)	n/a	n/a	

BUDGET ESTIMATE DETAIL (continued)	Grant Funds	Matching Funds¹	Total
Promotional materials (Specify)			
<p>Promotional and educational information to be provided on promotional posters and Learn To Sail SWF website. In addition to the promotion of the learn ot sail program, topics to include text and videos of sailing skills, etc.</p> <p><i>Match – The Learn to Sail SWF sailing program has a dedicated group of volunteers who support this program. (See Exhibit II).</i></p> <p><i>The program could not operate without these volunteers. They include ASA Sailing certified instructors, emergency first response instructor and a lifeguard. We also have volunteers who repair, clean and rehab boats. They haul boats and generally do everything necessary to operate this program. In 2015, the estimated value of volunteer hours is nearly \$42,000. This year we anticipate the same level of support. The value of the volunteer instructors is estimated at \$33,600. We are only quantifying a small portion of this volunteer labor in this grant request, in order to meet the requirements of the 50% match.</i></p>	1000	15,071	16,071
GRAND TOTAL	\$16,946	\$16,946	\$33,892

¹ Matching funds are **required** only for Boating Safety and Recreation projects, but are encouraged for all projects.

Charlotte County Marine Advisory Committee

Learn to Sail SWF Grant Application – Exhibit I

Purpose of Funding Requested: Thanks to the members of MAC for their previous support, we were able to serve over 60 youth and 1 adult in 2015. We anticipate additional growth in the future and would like your ongoing support so that we are prepared to serve the increased demand for our classes.

Materials:

Since we are working on a very tight budget, all of our boats were used when we acquired them. There is a constant need to maintain our equipment in order to provide a safe program.

Throw lines enhance safety by allowing the safety boat to get a line quickly to a student in distress. The additional materials requested are in anticipation of any final fitting out of the Picos that were obtained with the help of the previous MAC grant.

Equipment:

1. American 14.6 sailboat. (Two requested.) The vessel now being used for adult sailing is a Precision 14. It has proved unsuitable for beginners because it is too prone to capsize in a good breeze or a sudden gust. The proposed purchase is far more stable, has a higher boom, and received high marks from the Annapolis Sailing School. It is similar, but larger than the Holder 14 in use by Englewood Sailing Assoc, A larger dolly is required for launching and retrieving.
2. 9.9 HP Outboard Motor . This will replace a long-shaft version of an O/B we used on a safety boat last summer, which proved difficult to handle. It will improve the boat operator's control by lowering the tiller from shoulder high to the proper waist level, reducing operator fatigue.
3. Dolly for above. This will enable the motor to be removed nightly, reducing the vulnerability to theft: and eliminating the need for transport to storage on weekends.
4. Inflatable PFDs for operators and instructors on safety boats will allow greater freedom of movement when assisting students on the water, and will greatly improve the comfort level for these adult volunteers who are on the job 5 days/week from June to August. (Four are requested.)

Promotional Program:

Learn to Sail SWF seeks to expand how it provides sailing instruction to its students and the public in general. The funds will be used to develop and produce “how-to” videos (e.g. how to tie a square knot, how to tack, etc.). The videos will be used in the classroom and posted on the Learn to Sail SWF’s website.

Benefit to the County: Our goal is to support the expansion of the Charlotte County sailing community by providing high quality, safe, affordable sailing lessons to both youth and adults. We help our young sailors develop confidence and learn teamwork.

This funding will allow us to expand the scope of our program and teach new sailors water safety, navigational skills and proper respect for the environmental aspects of our harbor and waterways. Our goal is to help more people learn to sail in a safe, fun environment. This will encourage more visitors to the area and help the area to grow as a

Charlotte County Marine Advisory Committee

Learn to Sail SWF Grant Application – Exhibit II Learn to Sail SWF Sailing Program Volunteer Hours and Estimated Value in 2015

	People	Hours	Total Hrs	Avg Rate	\$ Value
US Certified Instructor 7 hrs/day x 5 days per week x 8 week sailing program	3	280	840	40	33,600
Lifeguard 7 hrs/day x 3 days per week x 8 weeks	1	168	168	12	2,016
US 22 Hours /engine mount, bottom clean	2	20	40	60	2,400
Repair training boats, fiberglass, fittings	2	30	60	60	3,600
Travel to pick up donations, chase parts, etc.	1	48	48	12	576
Classroom/facility monitors 7 hrs/day x 5 days per week x 8 week sailing program	3	280	840	12	10,080
Boat storage and classroom upkeep and repairs	2	100	200	12	2,400
			2,196		\$54,672

Charlotte County Marine Advisory Committee

Learn to Sail SWF Grant Application – Exhibit III Program Overview

History:

Learn to Sail, Inc. (L2S) is a non-profit corporation and has qualified under IRS regulations as a 501 (c)(3) organization. Our mission is to teach youth and adult sailing in a safe, fun environment and to support the expansion of sailing in Charlotte Harbor.

Background of L2S

Previously, the Charlotte County Family YMCA (the "Y") sponsored a sailing program in Charlotte Harbor, FL. The Y sailing program was staffed by volunteer accredited instructors and others interested in fostering increased knowledge of sailing among local youth ages eight to sixteen.

In 2015, many of the volunteers supporting the Y sailing program formed a group to explore operating an expanded sailing program for youth and adults. The program operated during the summer (non-school) months and the group felt that operating all year, with adult students would provide a more cost effective method of utilizing the assets (boats, equipment, structure, etc.) and better support its mission of teaching sailing and expanding sailing on Charlotte Harbor.

After discussions with the Y, and with the Y's support, the concept of L2S was formed, a board of directors was elected, officers appointed, and the required documents were filed with the IRS to obtain designation as a non-profit organization. During the summer of 2015, L2S operated the sailing program with the support and help of the Y in the areas of marketing, sailing student registration, use of facilities and boats, liability insurance and general administrative support.

Transition from a Y Sponsored Program to an Independent Sailing School

After the formation of L2S, and with the assistance of the Y administrative personnel, a transition plan was begun that lead to the total independence of L2S.

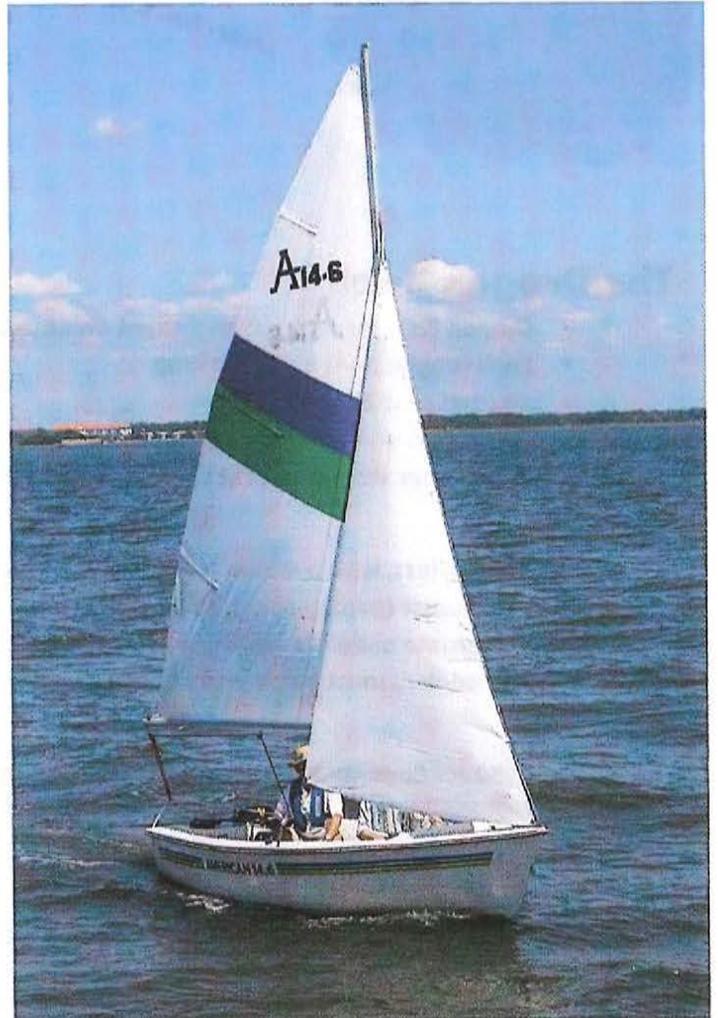
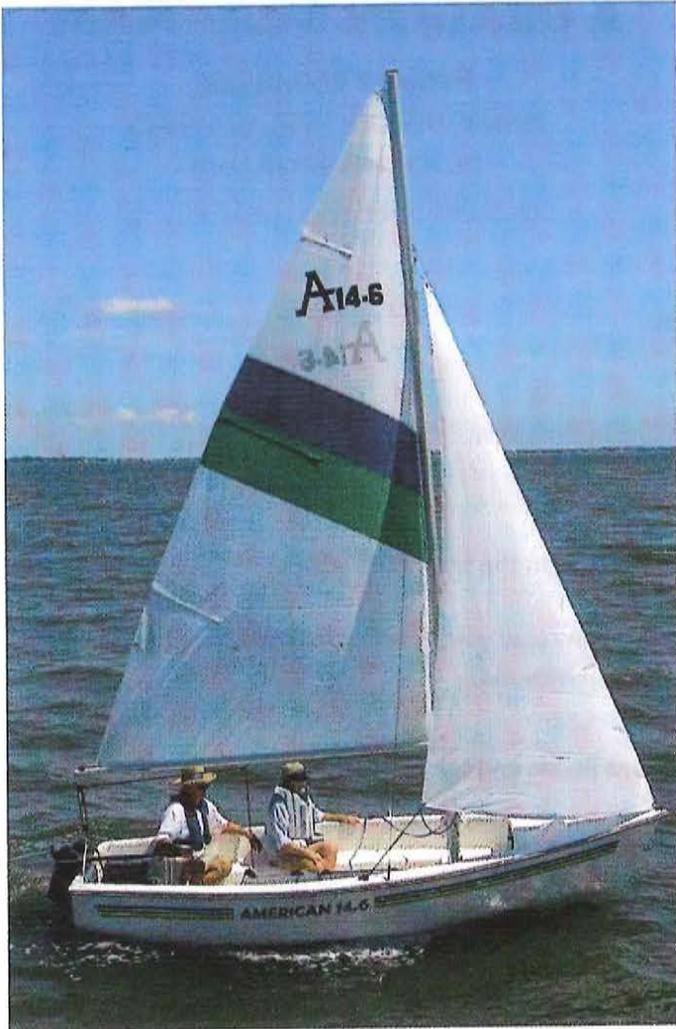
Our learn to sail program is geared to youth between the ages of eight and sixteen. Each week we teach up to twelve children the basics of how to sail, safety and navigation. Our program runs during the summer (usually 8-10 weeks). Students are allowed to attend multiple classes to increase their knowledge and skill level.

We train junior instructors to help with the program. This increases the sailing skill level of the junior instructors and improves overall teamwork within the sailing group.

Through the generous support of the MAC and numerous other donors and volunteers we have been able to acquire the following fleet and equipment:

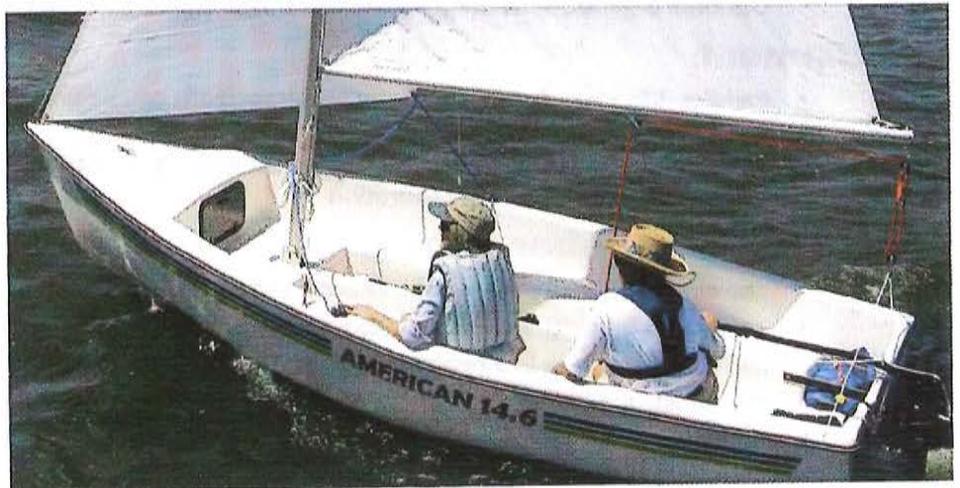
- 8 Sunfish
- 10 Opti's
- 3 Picos
- Precision 14 on trailer
- 2 boat dollies
- 2 trailer dollies

AMERICAN 14.6



STANDARD FEATURES

- Deep Spacious Cockpit
- Above Head Boom
- Kickup Rudder
- Kickup Centerboard
- Easily Stepped Mast
- Harken® Blocks
- Harken® Cleats
- Cooler & Battery Storage
- Bow Storage Area



American Sail, Inc.

7350 Pepperdam Avenue, Charleston, SC 29418

Phone# 1-800-844-2399 Fax# 843-552-7770

Email: americasail@gmail.com Web: www.americansail.com



**HARBOR NISSAN'S
WAR ON THE PEACE
DRAGON BOAT FESTIVAL
LAISLEY PARK, 31 OCTOBER 2015**

Punta Gorda
CHAMBER OF COMMERCE, INC.



FAST FACTS FOR FORMING A DRAGON BOAT TEAM

Project Manager

James Williams | 650-575-9825

techjunc@gmail.com

www.pgdragonboatfestival.com

The Dragon Boat:

- Dragon Boat stems from an ancient Chinese legend
- Each Dragon Boat is 42 feet long
- 10 rows seat 20 paddlers
- A steersperson uses a 9-foot oar as a rudder, standing in the stern
- A drummer sits in a seat at the bow, facing the crew

Roster:

- 20 paddlers, with a minimum of 8 female paddlers must be in the boat at all times
- 1 drummer (minimum age of 12 years old)
- 5 alternate paddlers are allowed and can be rotated in any way your team would like
- All paddlers must be 14 years of age or older (no limit on how old)

Cost:

- \$850 for Community and Club teams, \$600 for Student teams and for teams travelling over 100 miles (final registration deadline October 15)
- All of the necessary equipment is included

Practice:

- Two "on-the-water" practice sessions the week of the event for each registered team, which will include the basics of paddling and of racing
- Team members of early registrants may sign up for Wednesday and Saturday morning summer practices with the Charlotte Harbor Yacht Club Harbor Dragons
- Optional organizational help – Coach/Manager training so you can train your team

Equipment:

- Paddles, life vests, boats, drums and steerspersons will be provided for each team practice and on the day of the race
- Teams that bring their own equipment must use the regulation equipment mandated by the International Dragon Boat Federation

Race Day – October 31, 2015:

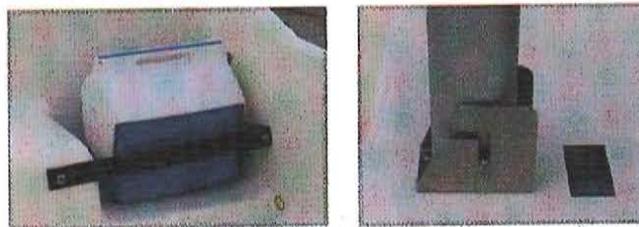
- The event will take place on the Peace River at Laishley Park in Punta Gorda, FL
- Teams will be assigned a site for their tent at the venue (1 or 2 10'X10' pop ups)
- Each team will race in 3 heats; there is no elimination
- The course is 350 meters in a straight line with 3 to 4 lanes; optional 2,000 meter race
- Awards and recognition-cash prizes/trophies/medals for winning teams in each division

War on the Peace benefits the Charlotte Local Education Foundation (CLEF)

AMERICAN 14.6

SPECIFICATIONS:

LOA	14'-6"
Beam	6'-2"
Sail Area	112 Sq. Feet
Hull Material	Fiberglass
Hull Weight	340 Lbs.
Crew Capacity	1000 Lbs.
Draft	4" Board Up 42" Board Down



The American 14.6 is the perfect daysailer for the beginner and still offers plenty of performance for the experienced sailor. This sturdy, dry daysailer features a 6'2" beam and eleven feet of cockpit length providing plenty of room for four adults and drink cooler / battery storage areas at the ends of the seats. The large cockpit is also very deep with generous freeboard and 10" high backrests making it a very comfortable boat to spend the entire day on the water. The hull is designed to be 80% self bailing and floats high in the water with a minimum of 4" draft when empty. The design is further simplified with color coded main and jib lines and centerboard control lines. The 14.6 also offers a tabernacle mast system which allows for quick and easy stepping of the 23 pound mast by one person. Our advanced rudder system can be raised or lowered from inside the cockpit and is designed to kick up or spring down as needed. The centerboard will also kick up and is fully retractable so the boat can be sailed up onto a beach.

The main and jib sails contain 112 square feet of sail area which combined with the wide beam, hard chine, flat bottom hull, create lots of fun sailing performance in light breezes or a stiff wind. This special hull design leads to "flat" sailing and hiking out is not required.

The American 14.6 is constructed of hand-laid fiberglass with closed cell foam flotation, anodized aluminum spars, Harken® blocks and cleats, and cockpit nonskid. The 1,000 lb. rated galvanized trailer can easily be pulled behind today's smaller cars. The trailer comes standard with a mast stanchion for mast transport and hub grease fittings for easy maintenance.

The boat is professionally styled in off-white hull color using Valspar® High-Flex quality gelcoat with purple/green/yellow accent striping. Sails are Dacron® and offered with traditional all white or purple/green striped mainsail.

Optional features include roller furling jib, spinnaker package, motor mount, front storage hatch door, rudder bag, storage cover, boom cover, and mooring cover.



Mooring Cover



Storage Cover

American Sail, Inc.

7350 Pepperdam Avenue, Charleston, SC 29418

Phone# 1-800-844-2200 Fax# 842-552-7770

**IMPORTANT FEDERAL DISCLOSURES
(SEE REVERSE SIDE FOR SELECTED STATE DISCLOSURES)**

- The Servicemembers Civil Relief Act (SCRA) provides important financial and legal protections to service members - including caps on interest rates, stays of certain legal proceedings, protection from eviction, and termination of leases without repercussions. Learn more at www.militaryonesource.mil [search for "SCRA"].
- SunTrust is a member of the HOPE NOW Alliance. HOPE NOW is an alliance between counselors, servicers, investors and other mortgage market participants with a mission to prevent foreclosures through outreach to borrowers at risk. To obtain more information about HOPE NOW, please contact the Homeowner's HOPE hotline at 888.995.HOPE (4673) and www.995HOPE.org or www.HOPENOW.com. The HOPE NOW Alliance provides free independent, HUD-approved counseling to homeowners in financial trouble. Or you can contact the US Department of Housing and Urban Development (HUD) at 800.569.4287 or www.hud.gov/foreclosure for information about HUD-approved counseling agencies that may assist you.
- Scam artists are targeting people who are having trouble paying their debts. For example, the Federal Trade Commission (FTC) has noticed five signs of mortgage rescue scams:
 - Promises to Stop a Foreclosure or Modify Your Loan
 - Guarantees Your Home Will Be Saved - "97% Success Rate"
 - Requires Fees in Advance
 - Advises You to Stop Paying Your Mortgage Company
 - Looks, Sounds, and Seems Official....But Isn't - *Look-alike companies are imitating legitimate lenders and government agencies.*

Find out more at: www.ftc.gov/bcp/edu/microsites/moneymatters/scam-watch.shtml

The following notice is applicable only for real estate secured loans.

If you have any questions about the status of your account, you can call us toll free at 888.461.8862. Please send all QUALIFIED WRITTEN REQUESTS (QWR), NOTICES OF ERROR (NOE), and REQUESTS FOR INFORMATION (RFI) to SunTrust Bank, Mail Code: TN-NASHVILLE-8105, ATTN: QWR/NOE/RFI, P.O. BOX 305050, Nashville, TN 37230-5050.

Federal Law permits you to contact us in writing regarding your account in order to request certain types of actions and/or information (with exceptions). These requests include (1) a Qualified Written Request, (2) a Notice of Error, and (3) a Request for Information. If you submit a QWR or NOE, please include your name, loan account number and the reason you believe the account is in error. If you submit an RFI, please include your name, loan account number and the specific information requested. All requests must be sent to the address above.

- This communication is an attempt to collect a debt and any information you provide, whether written or verbal, will be used for that purpose. However, if your debt is discharged in bankruptcy or you are protected by the automatic stay in a bankruptcy proceeding, SunTrust recognizes that you may not be liable for this debt and this letter is not an attempt to collect a debt but is being sent for notice purposes only.

If you are current on your loan account, the required notice above is not intended to imply otherwise.

- The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning this creditor is the Bureau of Consumer Financial Protection, 1700 G Street NW, Washington DC 20006.



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Fwd: Quote on American 14.6 Daysailor

From : david blair <dblair011@gmail.com> Tue, Jan 12, 2016 06:13 AM
Subject : Fwd: Quote on American 14.6 Daysailor 📎 1 attachment
To : david blair <david.blair@embarqmail.com>

----- Forwarded message -----

From: Sales <americasail@gmail.com>
Date: Mon, Jan 11, 2016 at 6:19 PM
Subject: Quote on American 14.6 Daysailor
To: dblair011@gmail.com

David: We are pleased to quote on our American 14.6 Daysailor for use by "LEARN TO SAIL" in Punta Gorda, As mentioned in our phone discussion today we offer wholesale pricing to YMCA and your boat quote is at the wholesale dealer price.

One American 14.6 Daysailor, with white sails.	\$5,691
Freight to Punta Gorda, Florida	500
Total delivered	\$6,191

Shipment from receipt of order is usually 4-6 weeks but this depends on the time of year. As we move into the spring, and the orders come in from programs all over the lead times obviously extends. Our recommendation to your program is to get the order in as soon as you can get in line. We don't require a deposit from a "Y" program so if your money for payment does not come thru as planned, we would allow you to cancel if needed. Terms of payment are payment on shipment which is usually handled by Bank Wire Transfer.

We look forward to hearing from you and call or e-mail if we can be of further assistance. I am attaching our brochure on the A-14.6. Video of the boat sailing can be seen on our site www.americansail.com.

Dave Stanton
 American Sail
[11-800-844-2399](tel:118008442399)

 **American 14.6 Brochure.pdf**
1 MB
