

1st Public Hearing September 8, 2020



Agenda

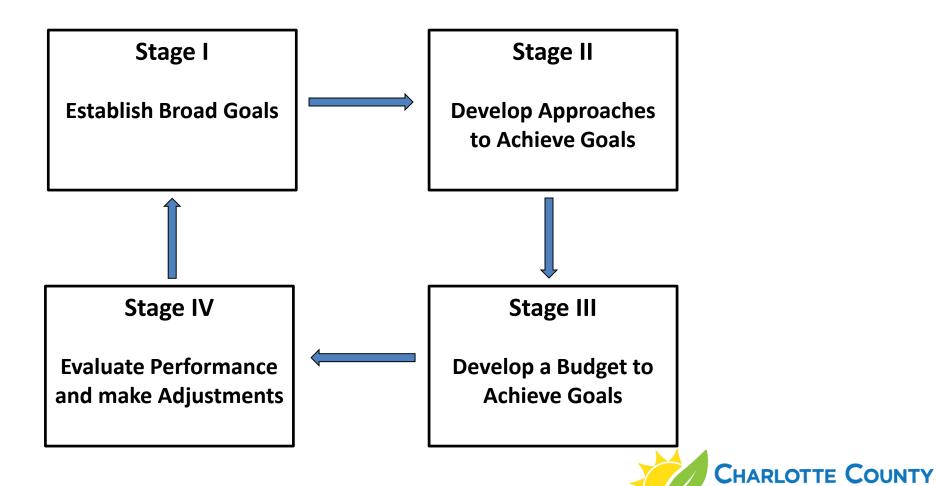
- County Administrator Opening Comments
- Review of FY19/20 FY20/21 Budget Process
- Millage Rates
- Changes from July 22nd Workshop
- Presentation of Budget
- Adopt tentative rates / budgets and final MSBU rates



Review of 2019/20 –2020/21 Budget Process



Stages of the Budget Process



Calendar

| Dec | Review of proposed process with BCC – confirm strategic focus areas |
|-----|--|
| | Results from Employee Survey |
| | Results from Citizen Survey |
| | SWOT workshops with Dirs & Managers for each Focus Area |
| | On-line solicitation of citizen input |
| Jan | Public Input meetings on operations and services |
| | Prepare review packet for BCC SWOT analysis Citizen Survey Employee Survey |
| | BCC Strategic Plan Workshop |
| Feb | BCC workshop for preliminary review Assumptions and projected financial status Confirm direction to organization Review of policies |
| | Departments submit budgets and update PBB information |
| | Departments update strategic plans |
| | CHARLOTTE COUNT |

Calendar

| Mar | Goals workshop with Dirs & Managers for each Focus Area Departmental meetings with Budget to review operations and programs, confirm requests and prepare for meeting with Admin. |
|------------|---|
| Apr | Departmental budget meetings with Admin |
| May | BCC workshops Review of operations, service levels and cost by strategic focus area Review efforts to advance BCC goals Update revenue picture |
| May - June | Internal balancing of budget |
| July | Presentation of Recommended Budget MSBU Public Hearings |
| Sept | Public Hearings on Recommended 2019/20 – 2020/21 Budget BCC adoption of 2019/20 – 2020/21 Budget |



Budget Calendar 2nd Year

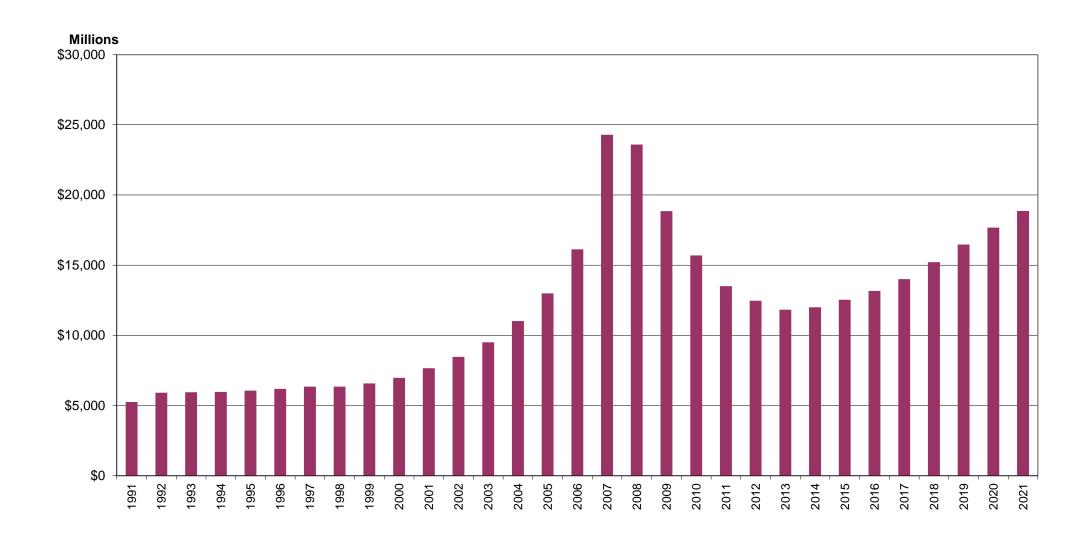
| Feb - Mar | Levels of Service Update Update to Strategic Plan |
|-----------|---|
| May | Departmental budget meetings with Budget Director and Fiscal Services |
| July | Presentation of Tentative Budget |
| Sept | Public Hearings on Recommended 2020/21 Budget |
| | BCC adoption of 2020/21Budget CIP Ordinance |







Assessed Valuation



FY20/21 Property Valuations

| | FY 19/20 Tentative | FY 19/20 Final | FY 20/21 Tentative | Variance | |
|--|-----------------------|-------------------|-----------------------|---------------|--------|
| County-wide | 17,678,859,508 | 17,643,668,832 | 18,866,057,766 | 1,222,388,934 | 6.93% |
| Environmentally Sensitive Land Program | 17,849,335,601 | 17,816,312,764 | 19,058,547,712 | 1,242,234,948 | 6.97% |
| Greater Charlotte Street Lighting District | 12,796,233,936 | 12,761,268,459 | 13,713,277,240 | 952,008,781 | 7.46% |
| Charlotte Public Safety Unit | 14,488,732,048 | 14,457,774,623 | 15,546,915,942 | 1,089,141,319 | 7.53% |
| Don Pedro/Knight Island Street/Drainage | 387,245,818 | 386,531,923 | 391,725,739 | 5,193,816 | 1.34% |
| Manasota Key Street & Drainage Unit | 568,151,402 | 567,448,285 | 587,734,372 | 20,286,087 | 3.57% |
| Stump Pass/Beach Renourishment | 6,280,486,049 | 6,267,516,849 | 6,693,098,772 | 425,581,923 | 6.79% |
| Sandhill Municipal Service Taxing Unit | 148,766,551 | 148,634,092 | 169,179,544 | 20,545,452 | 13.82% |



Neighboring Counties

Valuation Increase

 Collier
 6.08%

 DeSoto
 1.19%

 Lee
 6.96%

 Manatee
 7.30%

 Sarasota
 5.09%



Valuation Impact on Homestead Tax Bill

(Charlotte County Millage Only)

| 2019/20 Valuation | 2019/20 Tax Bill | 2020/21 Valuation | 2020/21 Tax Bill |
|----------------------|---------------------|----------------------|---------------------|
| \$100,000 | 315.04 | \$101,900 | 327.01 |
| \$200,000 | 945.11 | \$203,800 | 969.05 |
| \$300,000 | 1,575.18 | \$305,700 | 1,611.09 |

Note: \$50,000 Homestead Exemption assumed



How Your Tax Dollar is Spent FY20/21



Millage Rates

| | | | | | | | Recom | nmended |
|---|----------------------------|--|----------------------------|--|----------------------------|--|----------------------------|--|
| | Revenue Same as 2019/20 | | | | | imum k Millage | Millage Rate the Sam | |
| County-wide | 5.8924 | 111,167,465 | 6.3007 | 118,869,368 | 10.4410 | 196,980,132 | 6.3007 | 118,869,368 |
| General Fund Sheriff Operations Capital Projects Fund | 2.0213 2.6877 1.1834 | 38,135,026 50,706,140 22,326,299 | 2.1614 2.8739 1.2654 | 40,777,096 54,219,163 23,873,109 | 3.5817 4.7624 2.0969 | 67,572,311 89,847,350 39,560,471 | 2.1614 2.8739 1.2654 | 40,777,096 54,219,163 23,873,109 |
| Environmentally Sensitive Land Program | 0.1870 | 3,563,263 | 0.2000 | 3,811,710 | 0.2000 | 3,811,710 | 0.2000 | 3,811,710 |
| Greater Charlotte Street Lighting District | 0.3024 | 4,147,412 | 0.3250 | 4,456,815 | 0.4136 | 5,671,811 | 0.3250 | 4,456,815 |
| Charlotte Public Safety Unit | 2.4044 | 37,380,576 | 2.5855 | 40,196,551 | 3.2254 | 50,145,334 | 2.5855 | 40,196,551 |
| Don Pedro/Knight Island Street/Drainage | 1.4219 | 556,993 | 1.4410 | 564,477 | 3.7099 | 1,453,248 | 1.4410 | 564,477 |
| Manasota Key Street & Drainage Unit | 0.7529 | 442,496 | 0.7798 | 458,315 | 1.4781 | 868,713 | 0.7798 | 458,315 |
| Stump Pass/Beach Renourishment | 0.1852 | 1,239,715 | - 0.1978 | 1,323,895 | 0.4277 | 2,862,504 | 0.1978 | 1,323,895 |
| Sandhill Municipal Service Taxing Unit | 0.6204 | 104,965 | 0.7062 | 119,475 | 1.7356 | 293,625 | 0.7062 | 119,475 |
| Total Revenue: | 11.7666 | 158,602,885 | 12.5360 | 169,800,605 | 21.6312 | 262,087,076 | 12.5360 | 169,800,606 |



Listed on page 7 of the agenda



Changes made since July 22nd

Housing Fund Allocation

\$600,000

Affordable Housing Trust Fund

Utilities

\$1,489,123

— 18 Full Time Positions and Equipment

Total

\$2,089,123



Changes made since July 22nd

New Positions & Equipment

Full Time Positions

- 1 Administrative Assistant Senior
- 1 Billing Specialist
- 1 Customer Account Specialist
- 1 Customer Accounts Senior Specialist
- 1 Grants Program Coordinator
- 1 I&C Technician
- 1 Locate Field Supervisor
- 2 Locate Technicians
- 2 Reclaim & Backflow Specialists
- 1 Records Management Specialist
- 1 Treatment Technician
- 2 Utilities Service Technicians
- 1 Water Distribution Operator Level 1
- 2 Water Distribution Operator Level 3s

Equipment

- 1 Excavator
- 3 F250 Vehicle
- 1 Ford Transit
- 1 Mini Excavator
- 1 Trailer
- 3 F550 Heavy Vehicles
- 6 F150 Vehicles







General Fund
Five Year Financial Plan - Revenue/Expenditures
(Thousands)

| | Actual FY17/18 | Actual FY18/19 | Projected FY19/20 | Adopted Budget FY19/20 | Planned Budget FY20/21 | Revised Budget FY20/21 | Projected Budget FY21/22 | |
|------------------------------------|-------------------|-------------------|----------------------|------------------------------|------------------------------|------------------------------|--------------------------------|-------|
| Operating Revenues | | | | | | | | |
| Ad Valorem Taxes | 30,572 | 33,065 | 33,940 | 36,608 | 38,438 | 39,576 | 41,554 | |
| State Shared Revenues | 20,280 | 21,020 | 18,048 | 21,843 | 22,543 | 22,543 | 23,219 | |
| Franchise Fees - FPL | 9,447 | 9,821 | 10,123 | 9,600 | 10,000 | 10,000 | 10,100 | |
| Charges for Services | 10,348 | 10,868 | 10,772 | 10,944 | 11,329 | 11,329 | 11,442 | |
| Other Revenues & Fees | 5,696 | 4,488 | 6,000 | 3,801 | 3,909 | 3,875 | 3,948 | |
| Less 5%-FS 129.01(2)(B) | | | | -4,079 | -4,248 | -4,363 | -4,453 | |
| Internal Charges | 17,686 | 18,730 | 18,636 | 18,885 | 19,793 | 18,676 | 19,793 | |
| Transfers In | 7,632 | 7,434 | 7,064 | 7,447 | 7,447 | 7,447 | 7,820 | |
| Total Revenues | 101,662 | 105,427 | 104,584 | 105,049 | 109,212 | 109,082 | 113,424 | |
| Expenditures | | | | | | | | |
| Personal Services-Excluding Health | 32,128 | 35,008 | 36,456 | 38,241 | 39,743 | 40,523 | 41,333 | |
| FRS Rates | 3,808 | 4,319 | 4,562 | 4,448 | 4,621 | 4,647 | 4,760 | |
| Health & Life Insurance Costs | 7,328 | 7,999 | 8,807 | 9,519 | 9,950 | 10,187 | 10,448 | |
| Operating Expenses | 28,752 | 29,085 | 31,971 | 31,496 | 32,092 | 32,010 | 32,413 | |
| Capital Outlay | 1,644 | 1,271 | 1,401 | 1,656 | 967 | 987 | 967 | |
| Grants & Aid | 2,860 | 3,566 | 3,860 | 3,873 | 3,941 | 4,039 | 4,060 | |
| Constitutional Offices | 14,171 | 14,594 | 16,275 | 16,275 | 16,529 | 16,361 | 17,025 | |
| Transfers | 13,349 | 8,043 | 7,323 | 7,666 | 7,949 | 8,730 | 9,387 | |
| Total Expenditures | 104,041 | 103,884 | 110,655 | 113,174 | 115,793 | 117,485 | 120,392 | |
| Use of Reserves | 2,380 | -1,542 | 6,071 | 8,125 | 6,581 | 8,402 | 6,969 | |
| | | | | | | C | HARLOTTE | COUNT |





Total Proposed Net* County-wide Budget

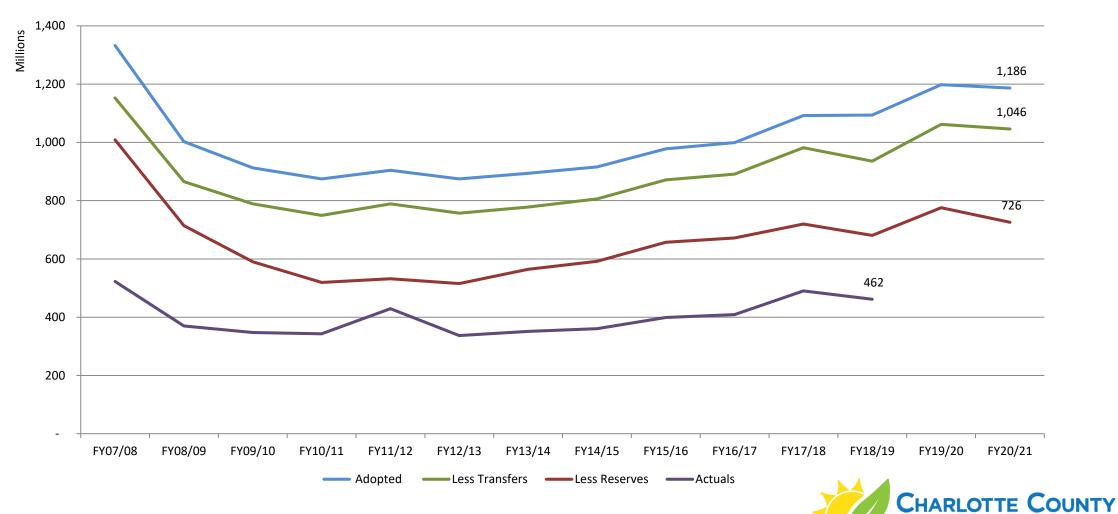
\$725,887,714

Note: Net County-wide budget is net of internal transfers and reserves.



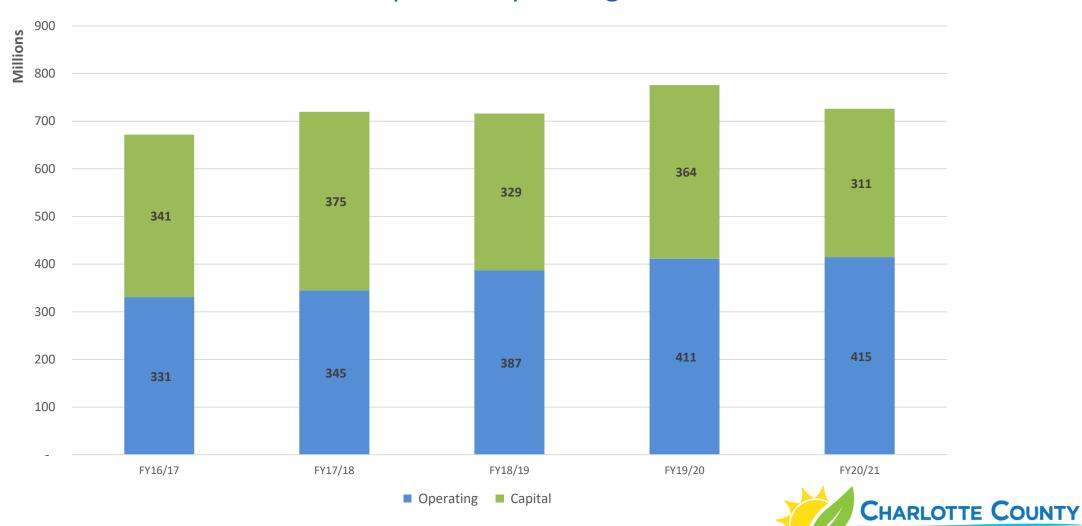
Net Amended Budgets

(in millions)



Net Budget

Capital vs Operating



BCC Countywide Full Time Personnel Count

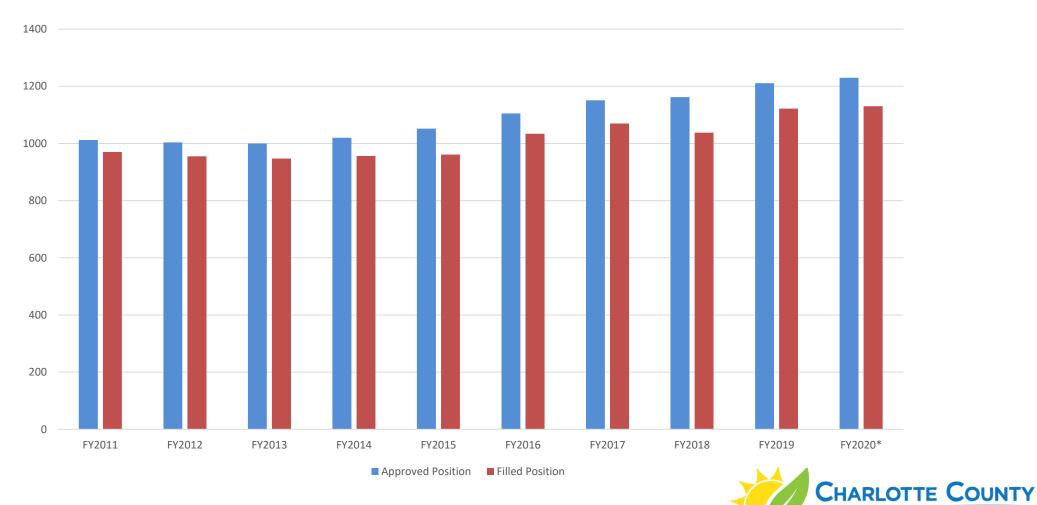


FISCAL YEAR



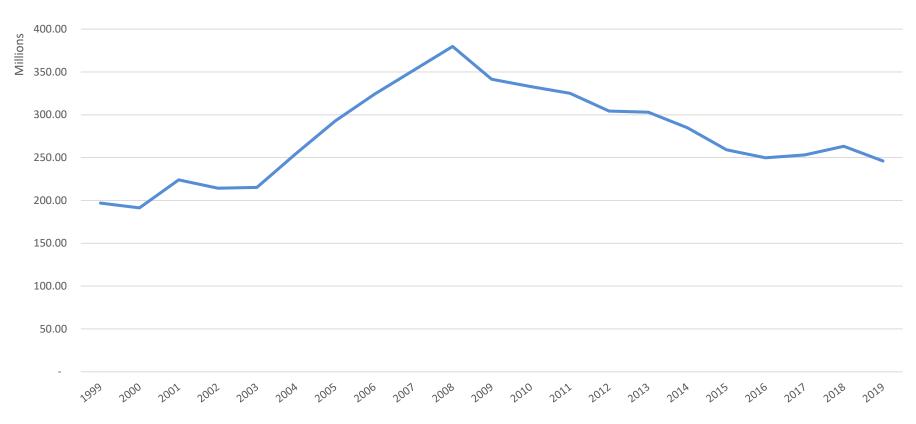
^{*} includes 5 regular full time positions presented to the Board on 7.22.2020 and 18 regular full time positions to be presented to the Board on 9.8.2020 to be included in the FY21 budget process.

BCC Countywide Occupied Personnel Count



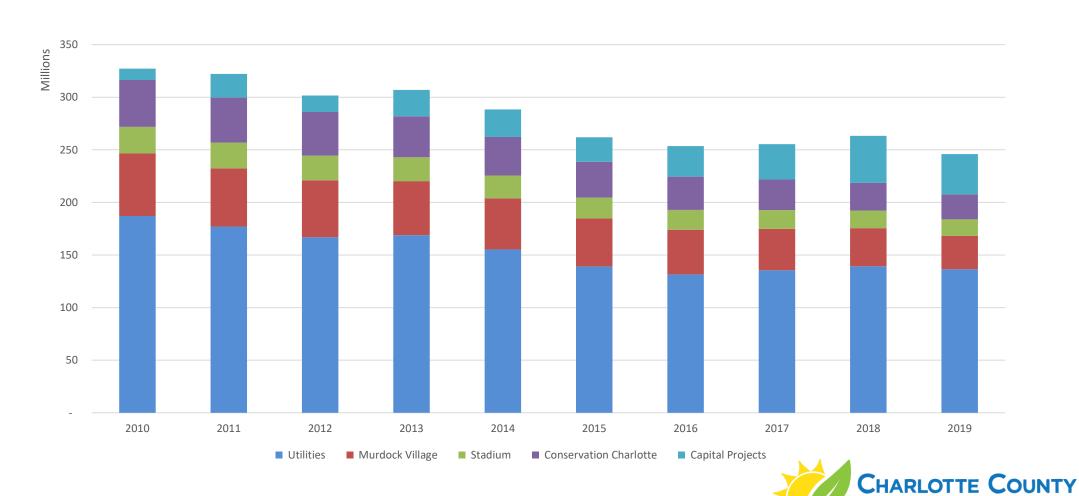
^{*} FY2020 Unfilled positions as of July 1st 2020 All other years are as of September 30th

Charlotte County 20 Year Debt Position





Charlotte County Debt Breakdown



Reserve Policy

Reserve for Contingencies: To mitigate current and future risks such as revenue shortfalls, unanticipated expenditures, and to ensure stable tax rates; and other unforeseen financial situations. A balance not less than 5% and not greater than 10% percent of the total budget.

<u>Cash Carried Forward Reserve:</u> For the purpose of paying expenses from October 1 of the ensuing fiscal year until the time when the revenues for that year are expected to be available. A balance not less than 5% and not greater than 10% percent of the total budget.

<u>Fiscal Stabilization Reserve:</u> To meet unexpected immediate increases in service delivery costs, or to maintain service levels in the event that an economic downturn should cause a shortfall in revenues or for expenditures associated with a major storm or other unforeseen disaster that fundamentally alters the current tax base. A balance not less than 15% percent of the total budget.



Ad Valorem Reserves

| | Total | % of | |
|----------------------|---------------|--------|----------|
| | Reserves | Budget | Target |
| Contingency | \$ 15,203,010 | 4.87% | 5% - 10% |
| Cash Carry Forward | \$ 16,884,292 | 5.41% | 5% - 10% |
| Fiscal Stabilization | \$ 22,250,042 | 13.11% | > 15% * |
| Total: | \$ 54,337,344 | | |



^{*} Percentage of General Fund only.

Reserves

| | | Cash | | | | | |
|--------------------------------|-------------|------------|---------------|-------------|------------|---|-------------|
| | | Carry | Fiscal | Future | | | |
| | Contingency | Forward | Stabilization | Capital | Restricted | | Total |
| Ad Valorem | 15,203,010 | 16,884,292 | 22,250,042 | 7,063,795 | | | 61,401,139 |
| Transportation Trust | 2,557,753 | 5,115,505 | | 3,821,628 | | | 11,494,886 |
| Building Const Services | | 450,488 | | | | | 450,488 |
| MSBU / MSTU | 20,911,395 | 14,795,152 | | 38,413,800 | 1,767,356 | | 75,887,703 |
| Fire Rescue Unit | 1,352,366 | 715,686 | | | | | 2,068,052 |
| Capital Projects | | | | 41,519,044 | | | 41,519,044 |
| Utilities | 37,439,498 | - | 2,481,182 | 13,500,000 | 15,874,457 | a | 69,295,137 |
| Landfill | 3,694,879 | 2,892,500 | 150,000 | 1,905,780 | 13,057,168 | b | 21,700,327 |
| All Other * | 12,050,001 | 3,727,347 | 2,052,964 | 9,065,098 | 9,357,818 | | 36,253,228 |
| | 93,208,902 | 44,580,970 | 26,934,188 | 115,289,145 | 40,056,799 | | 320,070,004 |

- a Restricted by Bond Covenant to guarantee debt service
- b Restricted for future landfill closure
- * All Other consists of:
 - Internal Service Funds such as Self Insurance and Vehicle Revolving Fund
 - Special Revenue Funds such as Tourism Development and Boater Revolving Fund



5 Year Budget History

| | EV46/47 | FV47/40 | EV40/40 | Adopted | Proposed |
|------------------------------|-------------|-------------|-------------|-------------|-------------|
| | FY16/17 | FY17/18 | FY18/19 | FY19/20 | FY20/21 |
| Net Budget | | | | | |
| Operating | 330,952,301 | 344,927,716 | 387,359,892 | 411,410,937 | 414,681,508 |
| Capital | 340,795,184 | 374,728,736 | 328,639,660 | 364,182,984 | 311,206,206 |
| Total Net Budget | 671,747,485 | 719,656,452 | 715,999,552 | 775,593,921 | 725,887,714 |
| Millage | | | | | |
| Countywide | 6.3007 | 6.3007 | 6.3007 | 6.3007 | 6.3007 |
| Total Aggregate | 8.7807 | 8.7786 | 8.7786 | 8.7877 | 8.7983 |
| Change in Assessed Valuation | 6.41% | 8.53% | 8.21% | 7.56% | 6.93% |
| Tax Revenue Levied | 125,581,344 | 136,488,862 | 147,942,360 | 158,926,854 | 169,800,608 |
| Reserves | | | | | |
| Ad Valorem | 69,173,420 | 71,821,453 | 59,931,801 | 56,587,133 | 61,401,139 |
| County-wide | 219,522,271 | 262,146,731 | 255,157,697 | 287,961,896 | 258,668,865 |
| Debt | | | | | |
| Outstanding Debt | 249,752,612 | 253,211,932 | 251,424,319 | 259,849,642 | 220,086,927 |



^{*} Projection based on current debt and amortization schedules.





Approval of Tentative Rates and Budgets

- Tentative until final Public Hearing
- Millage rates can be reduced but not raised

Sections

- County-wide Funds
- II. Voted Debt Service
- III. MSTU's (Municipal Service Taxing Units)
- IV. Other Funds
 - Special Revenue Funds (non MSBU)
 - Enterprise Funds
 - Special Revenue Funds (MSBU)

